

## CURRICULUM VITAE

### **Claudio Mezzetti**

#### Address:

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#### Status:

Married, 3 children, Italian Citizen, U.S. Permanent Resident.

#### Present and Past Positions:

Professor of Economics, University of North Carolina, Chapel Hill, 1999 - present.

Associate Professor, University of North Carolina, Chapel Hill, 1994 - 1999.

Assistant Professor, University of North Carolina, Chapel Hill, 1990-1994.

Jean Monnet Fellow, European University Institute, September 2003-June 2004  
(on leave from UNC)

Visiting Associate Professor, MEDS, Northwestern University, January-June  
1998 (on leave from UNC)

Research Fellow, Université Catholique de Louvain, Louvain la Neuve, Belgium,  
1992-1993 (on leave from UNC)

Visiting Assistant Professor, University of California, Davis, 1988-1990.

#### Shorter Visiting Appointments

University of Venice, Italy, May-July 2002.

CERAS, Ecole Nationale des Ponts et Chaussées, Paris, June 2001

Université Paris 2, June 2001.

Education:

D.Phil. in Economics, University of Oxford, U.K., 1984-88. Thesis title:  
"Bargaining, Contracts and Bilateral Markets," ms. pages 173.

Doctorate in Political Economy, University of Siena, Italy, 1983-87. Thesis title:  
"Individual Decisions, Economic Efficiency and Distributive Justice:  
Collective Choice Rules and Incentive Schemes." ms. pages 204.

Bachelor's degree ("laurea") in Political Science, University of Pisa, Italy, 1976-  
81. Highest Honors.

Teaching Experience:

1990-present (UNC-CH): Introduction to Economics (honors); Intermediate  
Theory: Price and Distribution; Topics in Microeconomic Theory; Game  
Theory (graduate and undergraduate); Basic Quantitative Techniques  
(graduate); Micro Theory (graduate); Information Economics (graduate).

1988-1990 (UC Davis): Intermediate Micro Theory; Intermediate Macro Theory;  
Topics in Economics: Incentives, Contracts and Competition; Economics  
of Uncertainty.

1986-1988 (Oxford): Tutor in Industrial Organization, Macroeconomics, and  
Mathematical Economics.

Awards/Fellowships:

UNC-CH: 1992 Award for Junior Faculty Development.

Université Catholique de Louvain: Research Fellowship in Economics for the  
academic year 1992-3.

UNC-CH: 1998-99 Grant for \$45,000 from the Latané Fund for Interdisciplinary  
Research in the Behavioral Sciences.

UNC-CH: 2000-2001 – Best Graduate Teacher in the Economics Department

Professional Activities:

Memberships:

American Economic Association, Econometric Society, Game Theory Society,  
Society for the Promotion of Economic Theory.

Associate Editor:

*Bulletin of Economic Research.*

Referee:

*American Economic Review, American Journal of Political Science, Bulletin of Economic Research, Canadian Journal of Economics, Decisions in Economics and Finance, Econometrica, Economica, Economic Inquiry, Economic Journal, Economic Notes, Economic Theory, European Economic Review, Games and Economic Behavior, International Economic Journal, International Economic Review, International Journal of Industrial Organization, Journal of Economic Integration, Journal of Economics, Journal of Economics and Management Strategy, Journal of Economic Theory, Journal of International Economics, Journal of Institutional and Theoretical Economics, Journal of Law, Economics, and Organization, Journal of Productivity Analysis, Journal of Public Economics, Journal of Public Economic Theory, Labour Economics, Management Science, National Science Foundation, Oxford Economic Papers, RAND Journal of Economics, Review of Development Economics, Review of Economic Design, Review of Economic Studies, Review of International Economics, Scandinavian Journal of Economics, Southern Economic Journal, U.S.-Israel Bi-national Science Foundation.*

Papers:

"Mechanism Design with Interdependent Valuations: Efficiency," *Econometrica*, Vol. 72, No. 5, September 2004, 1617-1626.

"Equilibrium Reserve Prices in Sequential Ascending Auctions," (with Bernard Caillaud), *Journal of Economic Theory*, Vol. 117, No. 1, July 2004, pp. 78-95.

"Random Belief Equilibrium in Normal Form Games," (with James Friedman), *Games and Economic Behavior*, forthcoming.

"Disclosure as a Strategy in the Patent Race," (with Scott Baker), *Journal of Law and Economics*, forthcoming.

"Bounded Rationality, Dynamic Oligopoly, and Conjectural Variations," (with James Friedman), *Journal of Economic Behavior and Organization*, Vol. 49, No. 3, November 2002, pp. 287-306.

"Learning in Games by Random Sampling," (with James Friedman), *Journal of Economic Theory*, Vol. 98, No. 1, May 2001, pp. 55-84.

"Prosecutorial Resources, Plea Bargaining, and the Decision to Go to Trial," (with Scott Baker), *The Journal of Law, Economics & Organization*, Vol. 17, No. 1, April 2001, pp. 149-167.

- "Gathering Information Before Signing a Contract with a Privately Informed Principal," (with Theofanis Tsoulouhas), *International Journal of Industrial Organization*, Vol. 18, No. 4, May 2000, pp.667-689.
- "Incentive Auctions and Information Revelation," (with Gary Biglaiser), *Rand Journal of Economics*, Vol. 31, No.1, Spring 2000, pp.145-164.
- "Games with Partially Enforceable Agreements," (with James Friedman), *Games and Economic Behavior*, Vol. 23, 1998, pp. 176-200.
- "Politicians' Decision Making with Reelection Concerns," (with Gary Biglaiser), *Journal of Public Economics*, Vol. 66. No. 3, December 1997, pp. 425-447.
- "Common Agency with Horizontally Differentiated Principals," *Rand Journal of Economics*, Vol. 28, No. 2, Summer 1997, pp. 323-345.
- "Bayesian and Weakly Robust First Best Mechanisms: Characterizations," (with Louis Makowski), *Journal of Economic Theory*, Vol. 64, No. 2, December 1994, pp. 500-519.
- "Principals Competing for an Agent in the Presence of Adverse Selection and Moral Hazard," (with Gary Biglaiser), *Journal of Economic Theory*, Vol.61, No. 2, December 1993, pp. 302-330.
- "The Possibility of Efficient Mechanisms for Trading an Indivisible Object," (with Louis Makowski), *Journal of Economic Theory*, Vol. 59, No. 2, April 1993, pp. 451-465.
- "Investment, Employment and Wages: A Bargaining Approach," *Metroeconomica*, Vol. 44, No. 1, February 1993, pp. 79-92.
- "Domestic Unionization and Import Competition," (with Elias Dinopoulos), *Journal of International Economics*, Vol. 31, 1991, pp. 79-100.
- "On Walrasian-Nash Equilibria of Bertrandian Market Games," *Economic Notes*, Vol. 19, 1990, pp. 24-39.
- "Paretian Efficiency, Rawlsian Justice and the Nozick Theory of Rights," *Social Choice and Welfare*, Vol. 4, 1987, pp. 25-37.
- "Rawlsian Distributive Justice and Rights," *Economics Letters*, Vol. 24, 1987, pp. 317-20.

"L'intervento del Governo nella Contrattazione tra le Parti Sociali," *Note Economiche*, No. 1., 1987, pp. 33-55.

"Libertà Personale e Principio Paretiano Sono Compatibili? Un Dilemma di Teoria delle Scelte Sociali," *Economia Politica*, Vol. 3, No. 1, April 1986, pp. 61-91.

#### Papers Under Review at Journals:

"Better-Reply Dynamics and Global Convergence to Nash Equilibrium in Playing-Against-the-Sum Games," (with Martin Dindoš), revise and resubmit, *Games and Economic Behavior*.

"Mechanism Design with Interdependent Valuations: Surplus Extraction."

"Sequential vs. Single-Round Uniform-Price Auctions" (with Aleksandar Pekeč and Ilia Tsetlin).

#### Working Papers

"Using the Threat of Disclosure to Enforce Knowledge Sharing in Joint Ventures Spanning Multiple Innovation Markets," (with Scott Baker).

#### Book Chapters

"The Role of Beliefs, Knowledge, and Rationality in Non-Cooperative Games," (with James Friedman), in 'Essays in Economic Theory, Growth and Labor Markets: A Festschrift in Honor of E. Drandakis,' G. Bitros and Y. Katsoulacos ed., Edward Elgar, 2002, pp. 243-257.

#### Book Reviews:

Peyton Young, "Individual Strategy and Social Structure," Princeton, New Jersey, Princeton University Press, *Southern Economic Journal*, Vol. 66, No. 2, October 1999, pp. 500-502.

Larry Samuelson, "Evolutionary Games and Equilibrium Selection," Cambridge, Massachusetts, MIT Press, 1997; *Southern Economic Journal*, Vol. 64, No. 4, April 1998, pp. 1019-1021.

K.J. Arrow, "Collected Papers," Oxford, Blackwell, Vol 1: "Social Choice and Justice," 1982; Vol. 2: "General Equilibrium," 1983; Vol. 3: "Individual

Choice under Certainty and Uncertainty," 1984; Vol 4: "The Economics of Information," 1984; (with Gianni De Fraja,) *Economia Politica*, Vol. 3, No. 2, August 1986, pp. 309-317.

P.K. Pattanaik and M. Salles, editors, "Social Choice and Welfare," Amsterdam, North Holland, 1983; *Economia Politica*, Vol. 2, No. 3, December 1985, pp. 480-483.

P. Martelli, "La Logica della Scelta Collettiva," Milano, Il Saggiatore, 1983; *Rivista Internazionale di Scienze Sociali*, Vol. 94, No. 3, January 1986, pp. 159-161.

V. Moramarco, "Sistema di Mercato e Scelte Collettive," Milano, Giuffrè, 1983; *Rivista Internazionale di Scienze Sociali*, Vol. 92, No. 2-3, September 1984, pp. 458-462.