

A Signal-Detection Equilibrium in the Evolution of Communication

R. Haven Wiley

Department of Biology
University of North Carolina
Chapel Hill, NC 27599-3280, USA

<http://www.unc.edu/~rhwiley>

Animal Behavior Society, August 19, 2008

Noise and acoustic communication

<http://www.unc.edu/~rhwiley>

Reverberation and attenuation of acoustic signals

Richards and Wiley 1980

Alerting components in signals

Richards 1981(1)

Adaptations to minimize degradation

Wiley and Richards 1978, 1982, Wiley 1991

Adaptations to utilize degradation (ranging)

Richards 1981(2), Whitehead 1989, Naguib 1995-1997, Wiley and Godard 1996

Limitations on transmission of information

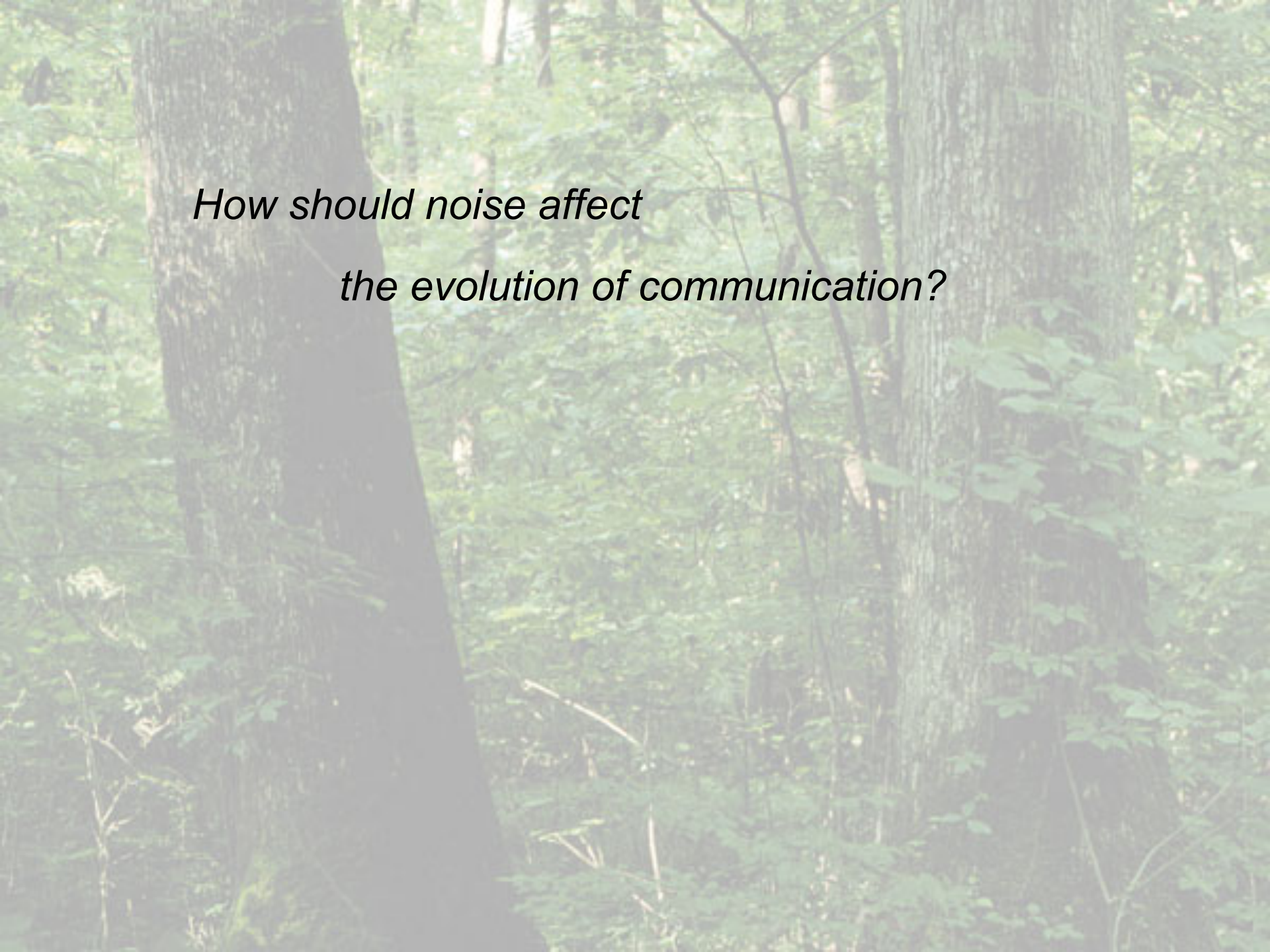
Schroeder and Wiley 1983, Godard 1993-94, Mackin 2005, Wiley 2005 ... and others

Limitations on receivers' choices

Wollerman 1999, Wollerman and Wiley 2002(1)

Partitioning of signal space

Wollerman and Wiley 2002(2), Luther 2007



*How should noise affect
the evolution of communication?*



Signal Detection Theory/Decision Theory

provides the tools for an answer

history

noise and errors -- pervasive
receiver performance evolves
signals evolve -- current view

news

signalers evolve -- signal-detection view
signaler-receiver equilibrium
new view of the evolution of communication

addendum (1) for what a signal is

history

noise and errors -- pervasive
receiver performance evolves
signals evolve -- current view

news

signalers evolve -- signal-detection view
signaler-receiver equilibrium
new view of the evolution of communication

addendum (1) for what a signal is

A photograph of a dense forest. Two large, dark tree trunks are prominent in the foreground, one on the left and one on the right. The background is filled with a thick canopy of green leaves and smaller tree trunks. The lighting is dappled, with sunlight filtering through the trees. The overall scene is lush and green.

noise is pervasive

A photograph of a dense forest with large trees and green foliage. The text "NOISE IS PERSISTENT" is overlaid in the center of the image.

NOISE IS PERSISTENT

when signals come with noise (all real communication) . . .

receiver's behavior has four possible outcomes . . .

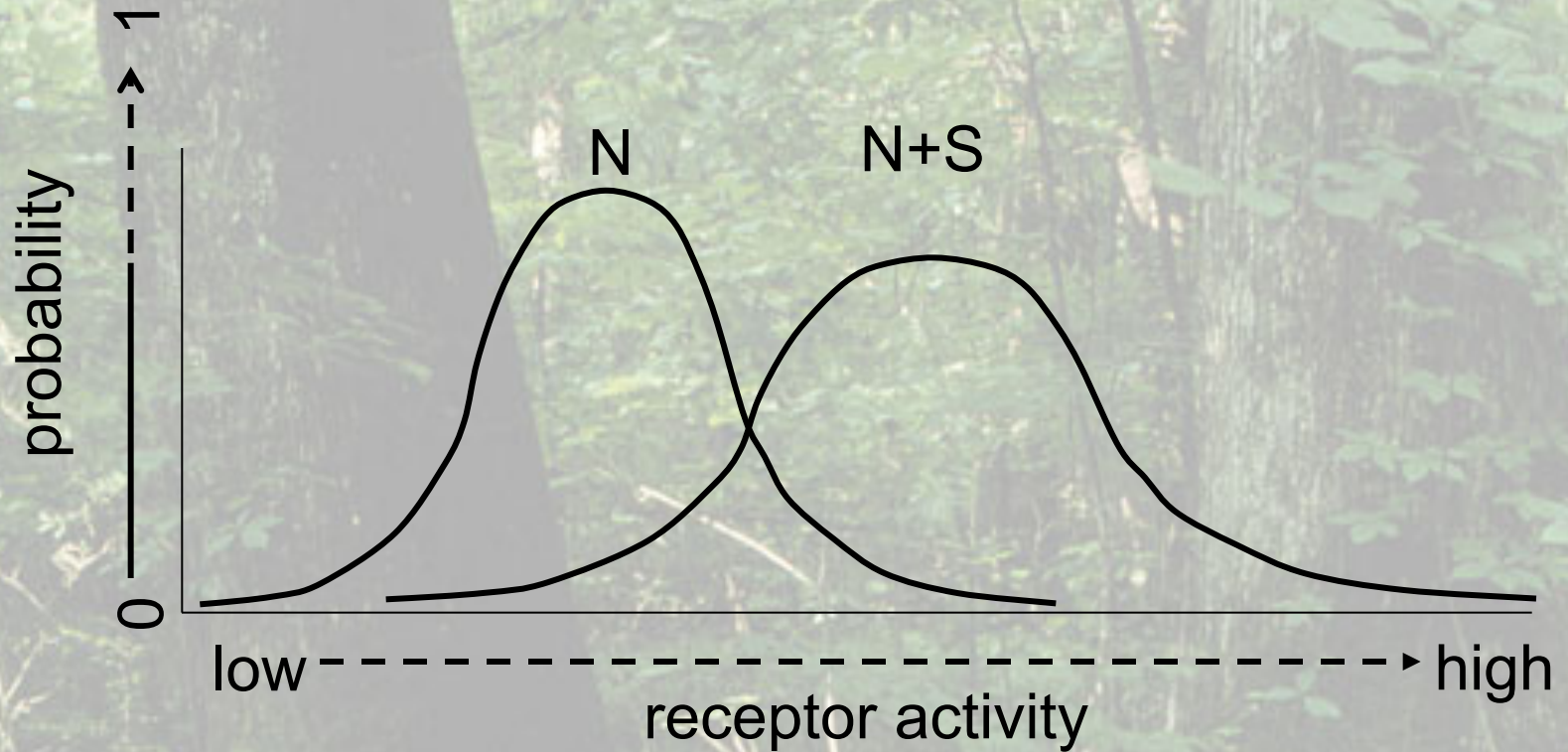
CD -- correct detection (signal, response)

MD -- missed detection (signal but no response)

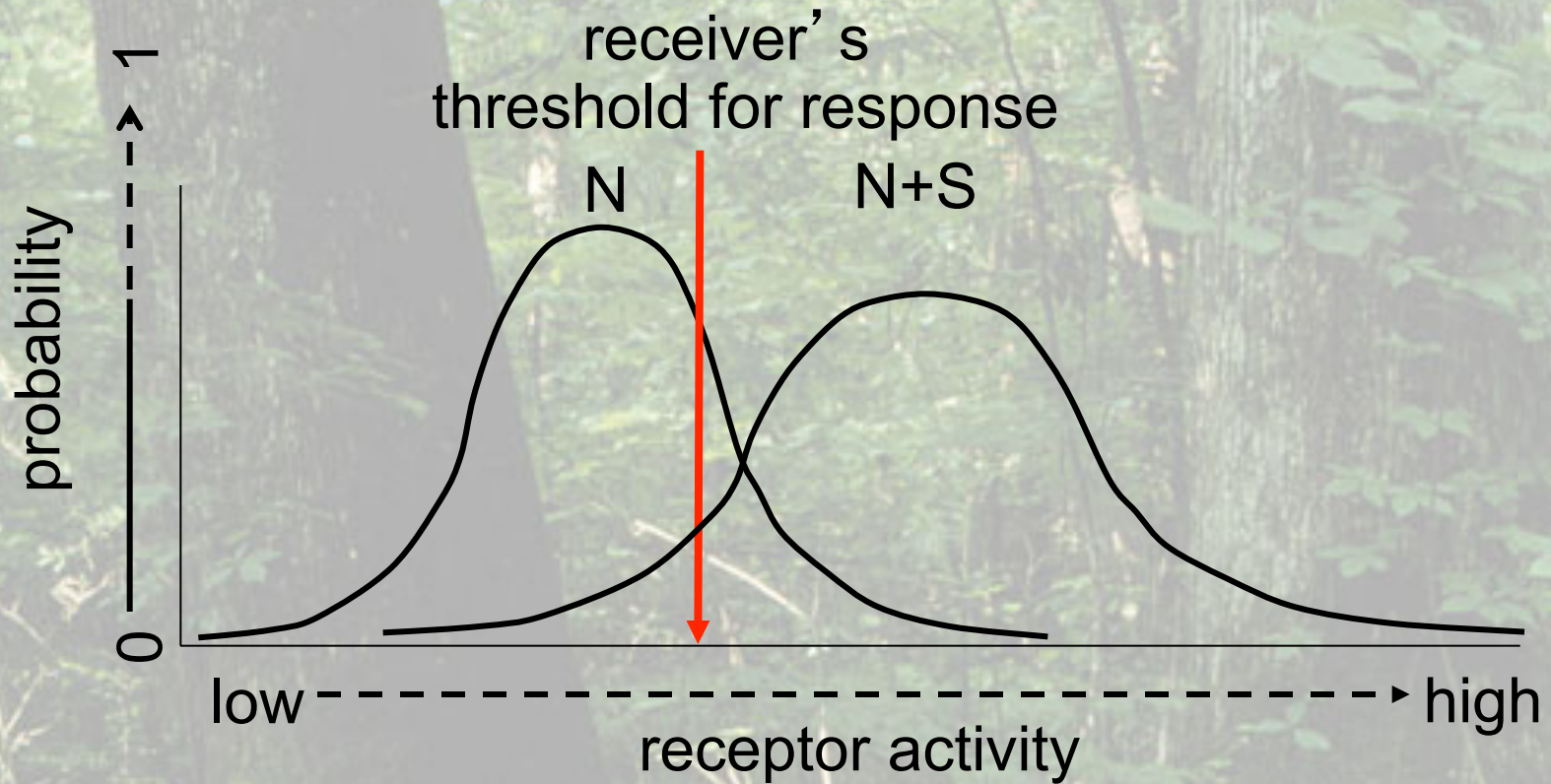
FA -- false alarm (response but no signal)

CR -- correct rejection (no signal, no response)

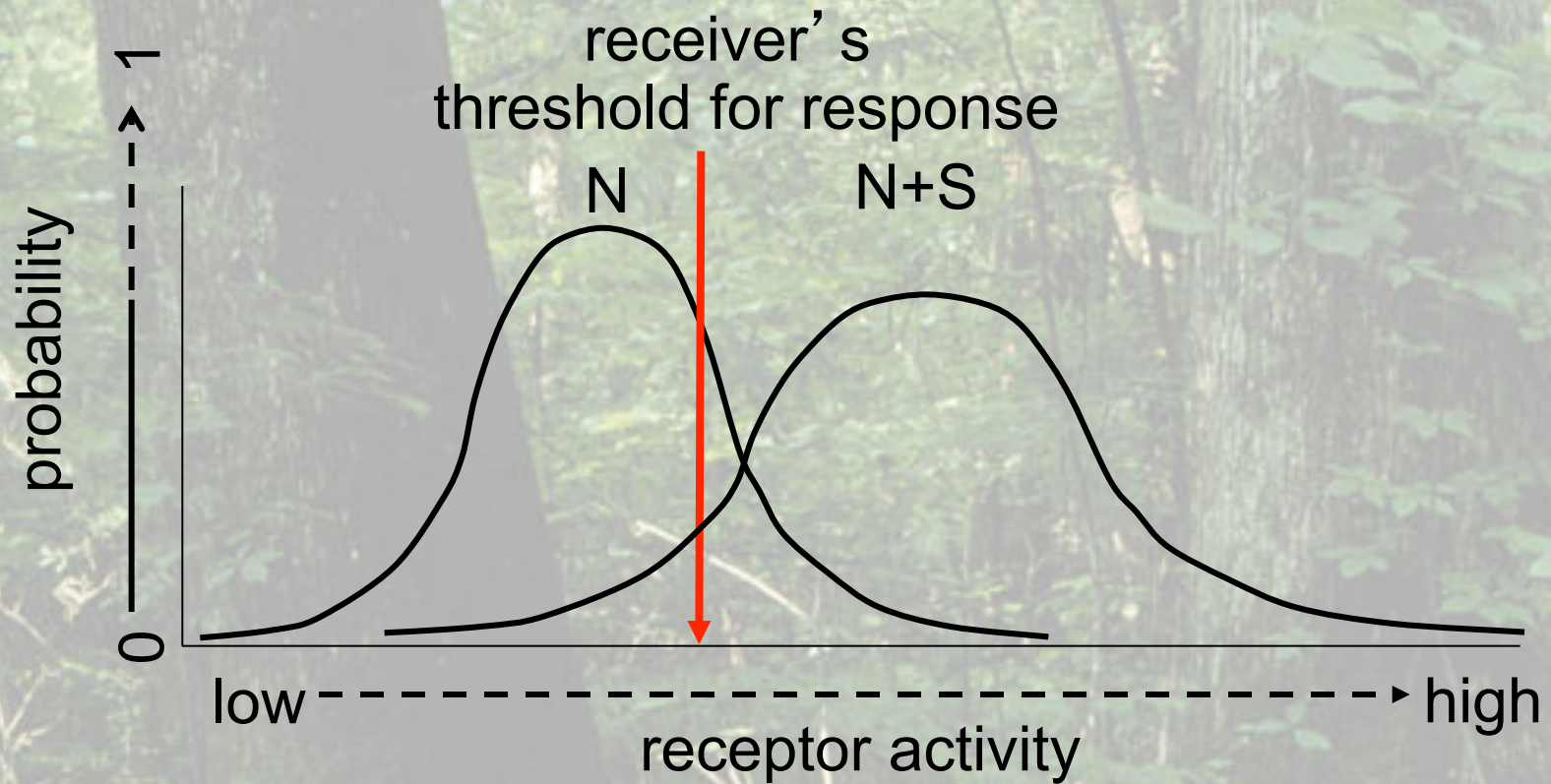
receptors do not completely separate signals from noise



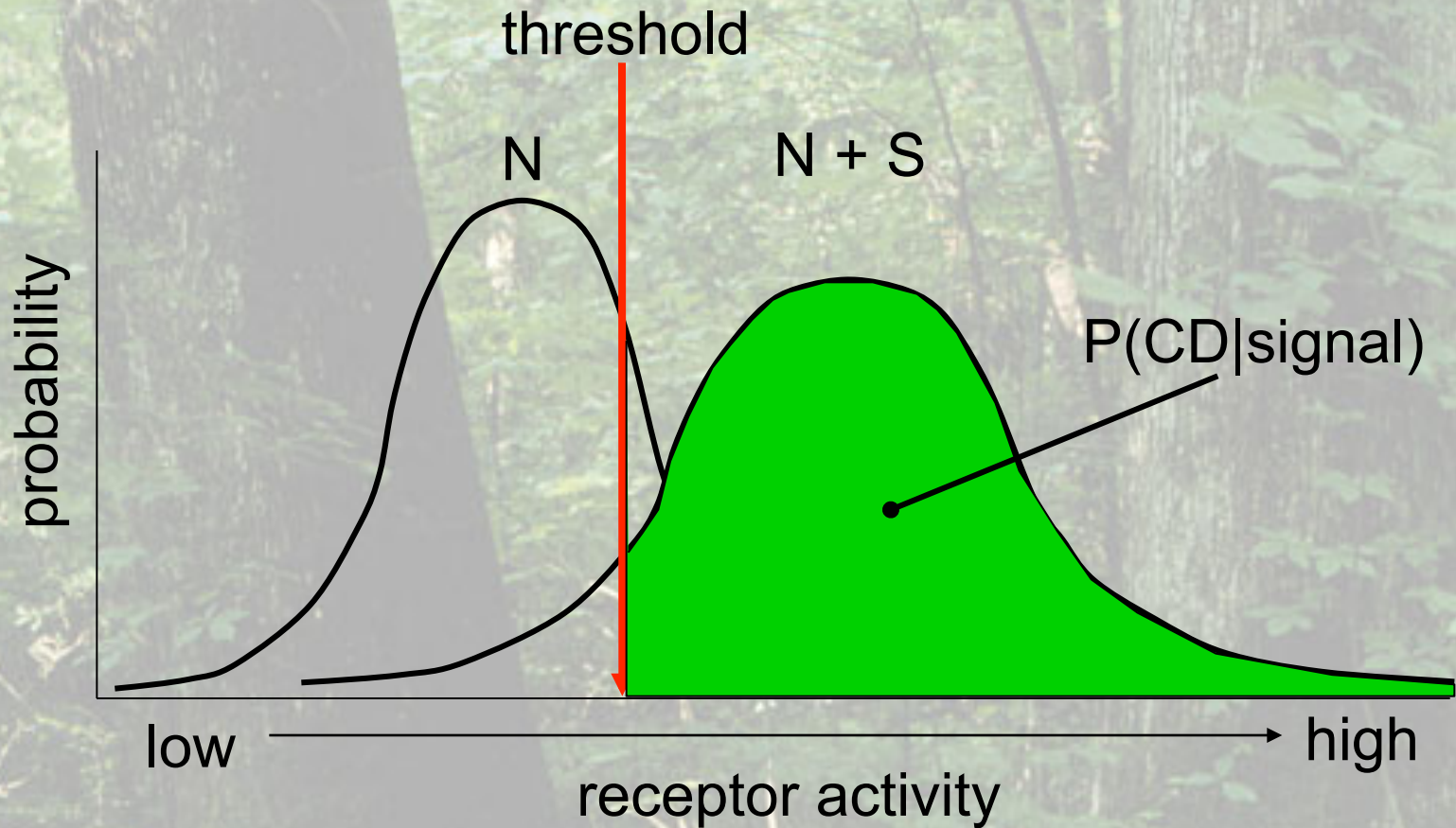
only option is to set a criterion (threshold) for response



receiver's threshold has in 4 possible outcomes



each outcome has a probability set by the threshold and S/N



the 4 outcomes are mutually exclusive and exhaustive

receiver's decision

		receiver's decision	
		response	no response
signal	present	CORRECT DETECTION	MISSED DETECTION
	absent	FALSE ALARM	CORRECT REJECTION

2 of the possible outcomes are *errors*

receiver's decision

response

no response

present

CORRECT
DETECTION

MISSED
DETECTION

signal

absent

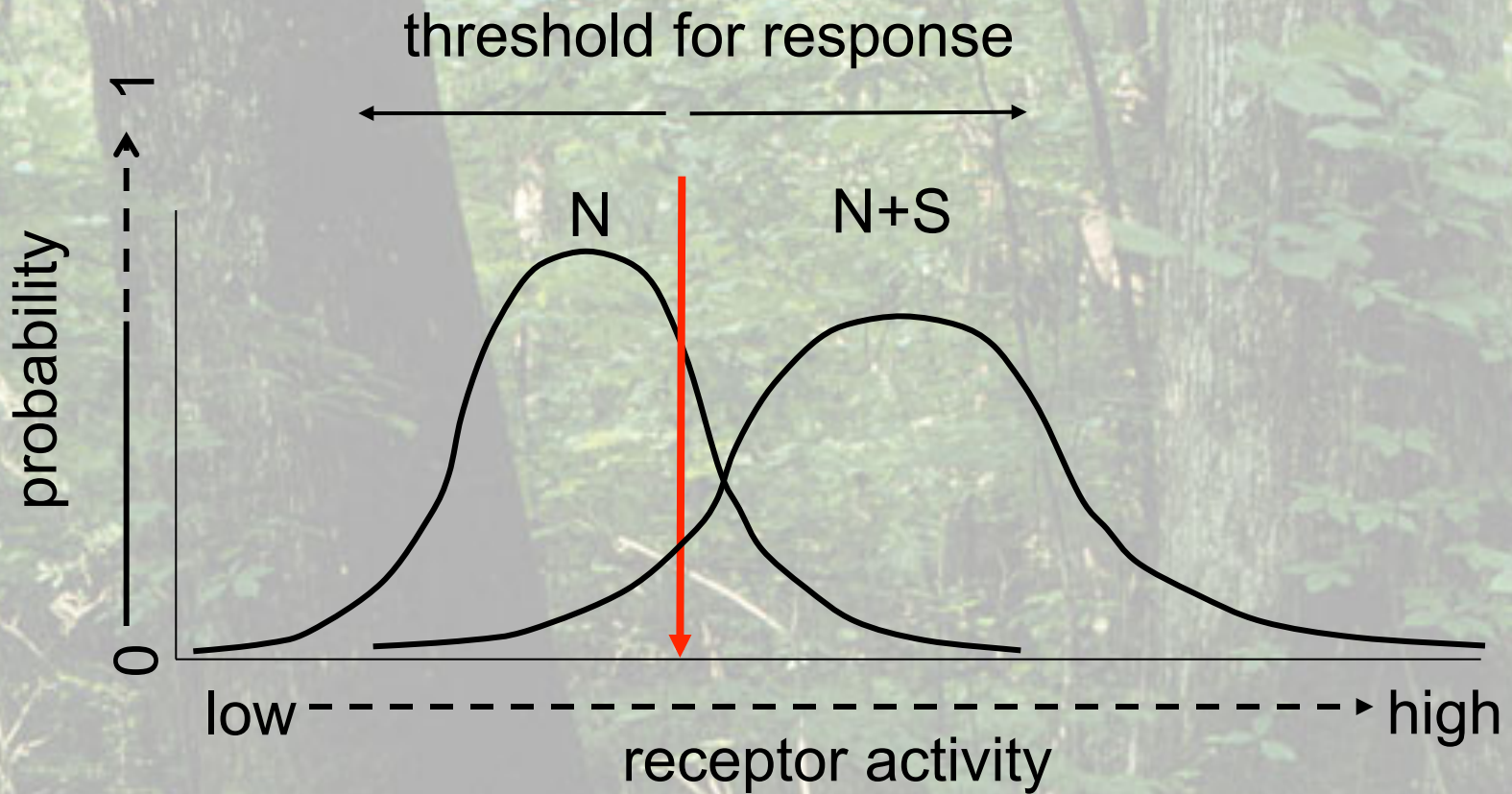
FALSE
ALARM

CORRECT
REJECTION

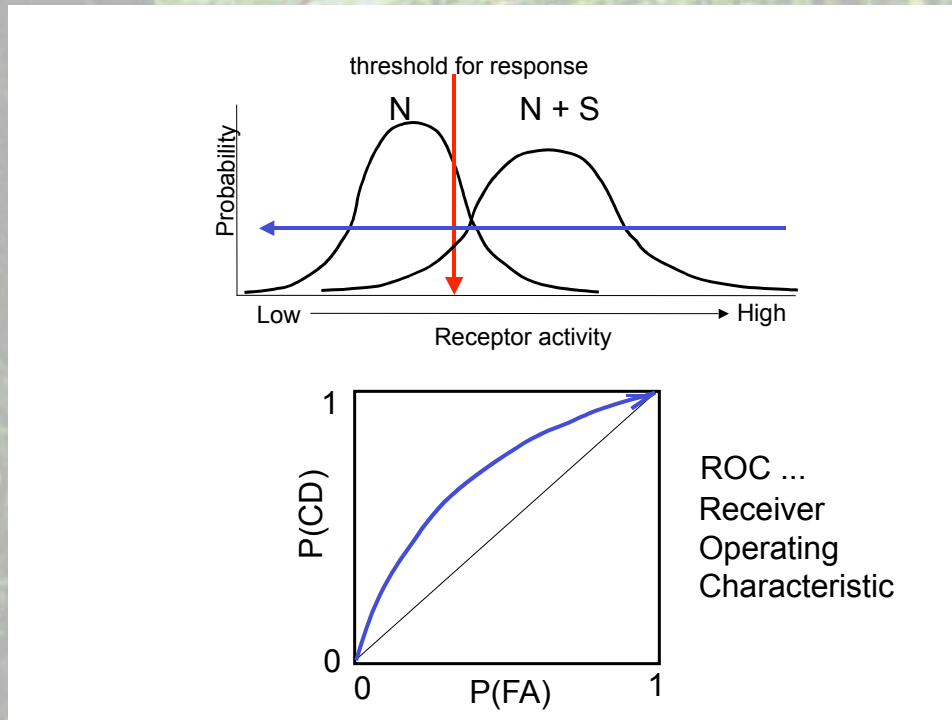
the 2 kinds of errors are not independent

receivers cannot simultaneously minimize MD and FA

raising the threshold *decreases FA*, but *increases MD*
lowering the threshold has the opposite effects

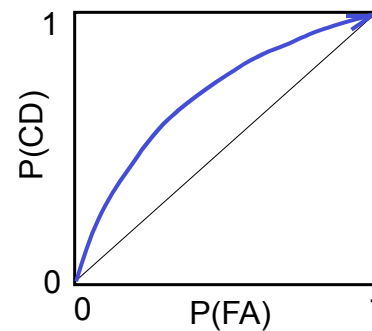
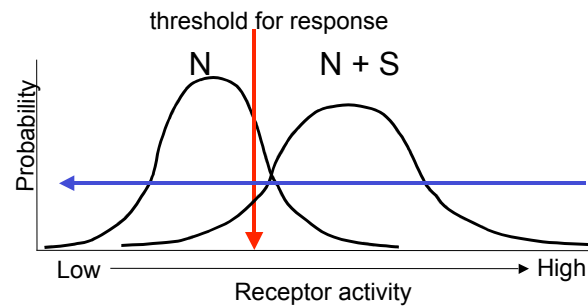


the receiver faces an *inevitable trade-off*



the ROC -- $p(\text{CD}) = f(p(\text{FA}))$ -- describes this trade-off

receivers should evolve *optimal thresholds*



ROC ...
Receiver
Operating
Characteristic

utility (overall payoff) of a threshold for a receiver

depends on . . .

(1) location of the threshold

(2) probability that a signal occurs

when receiver samples its input

(3-6) payoffs for each of the four possible outcomes

*receiver's optimal threshold falls along a continuum
between two extremes . . .*

adaptive gullability . . .

low threshold for response . . .

decreases MD but allows more FA

adaptive fastidiousness . . .

high threshold for response . . .

decreases FA but allows more MD

$$\begin{aligned}
 E(U) = & P(\text{signal}) * P(\text{CD} | \text{signal}) * U(\text{CD}) + \\
 & P(\text{signal}) * \{1 - P(\text{CD} | \text{signal})\} * U(\text{MD}) + \\
 & \{1 - P(\text{signal})\} * P(\text{FA} | \text{no signal}) * U(\text{FA}) + \\
 & \{1 - P(\text{signal})\} * \{1 - P(\text{FA} | \text{signal})\} * U(\text{CR})
 \end{aligned}$$

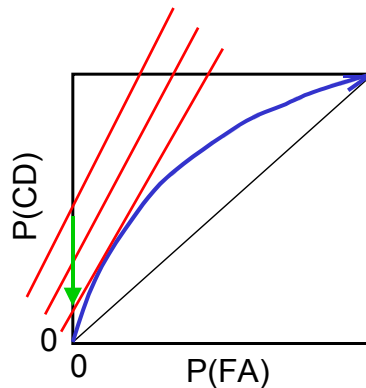
For any value of $E(U) = U$, we can rearrange this equation to obtain an **indifference curve** ...

$$P(\text{CD}) = \frac{(1 - s)(j - a)}{s(h - m)} P(\text{FA}) + s(j - m) - j + U$$

$$s = P(\text{signal})$$

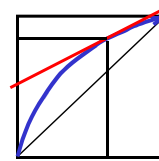
$$h, m, a, j = U(\text{CD}), U(\text{MD}), U(\text{FA}), U(\text{CR})$$

if we let U (which affects the y-intercept) vary, we can find the largest value of U possible for these conditions ...



alarm calls

$$\frac{(1 - s)(j - a)}{s(h - m)}$$



the slope is **low** when ...

s and h-m are high ... and j-a is low

for a receiver listening for true alarm calls
when some individuals occasionally give false alarm calls

$h \gg 0$ (avoiding predation)

$m \ll 0$ (exposure to predation)

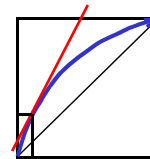
$j > 0$ and $a < 0$ (a little time gained or lost feeding)

cryptic prey

or

optimal mates

$$\frac{(1 - s)(j - a)}{s(h - m)}$$



this value for the slope is **high** when ...

j-a is high ... and s and h-m are low

for a receiver searching for cryptic prey
or subtly discriminable objects such as optimal mates
when search costs are low ...

j and $m > 0$

(prospects for future success devalued by low cost of additional search)

$h > j$ and m (optimal mate or appropriate prey)

$a < 0$ (suboptimal mate or inappropriate prey)

MD is costly

FA is costly

prevailing paradigm for evolution of communication

most previous treatments of receivers' errors . . .

just added variance to receivers' responses

prevailing paradigm for evolution of communication

most previous treatments of receivers' errors . . .

just added variance to receivers' responses

the result . . .

just substitute average payoffs for fixed payoffs

prevailing paradigm for evolution of communication

receiver is assumed to benefit from responding (on average) . . .

otherwise receiver would evolve not to respond

so signaling would not pay

and no communication would occur

receivers "must get what they want" . . . Grafen 1990b

prevailing paradigm for evolution of communication

reliable (on average) signaling occurs

if and only if

*signals are **costly** and **condition-dependent** (revealing)*

Grafen (1990a,b) somewhat similar to Zahavi (1975)

prevailing paradigm for evolution of communication

reliable (on average) signaling occurs

if and only if

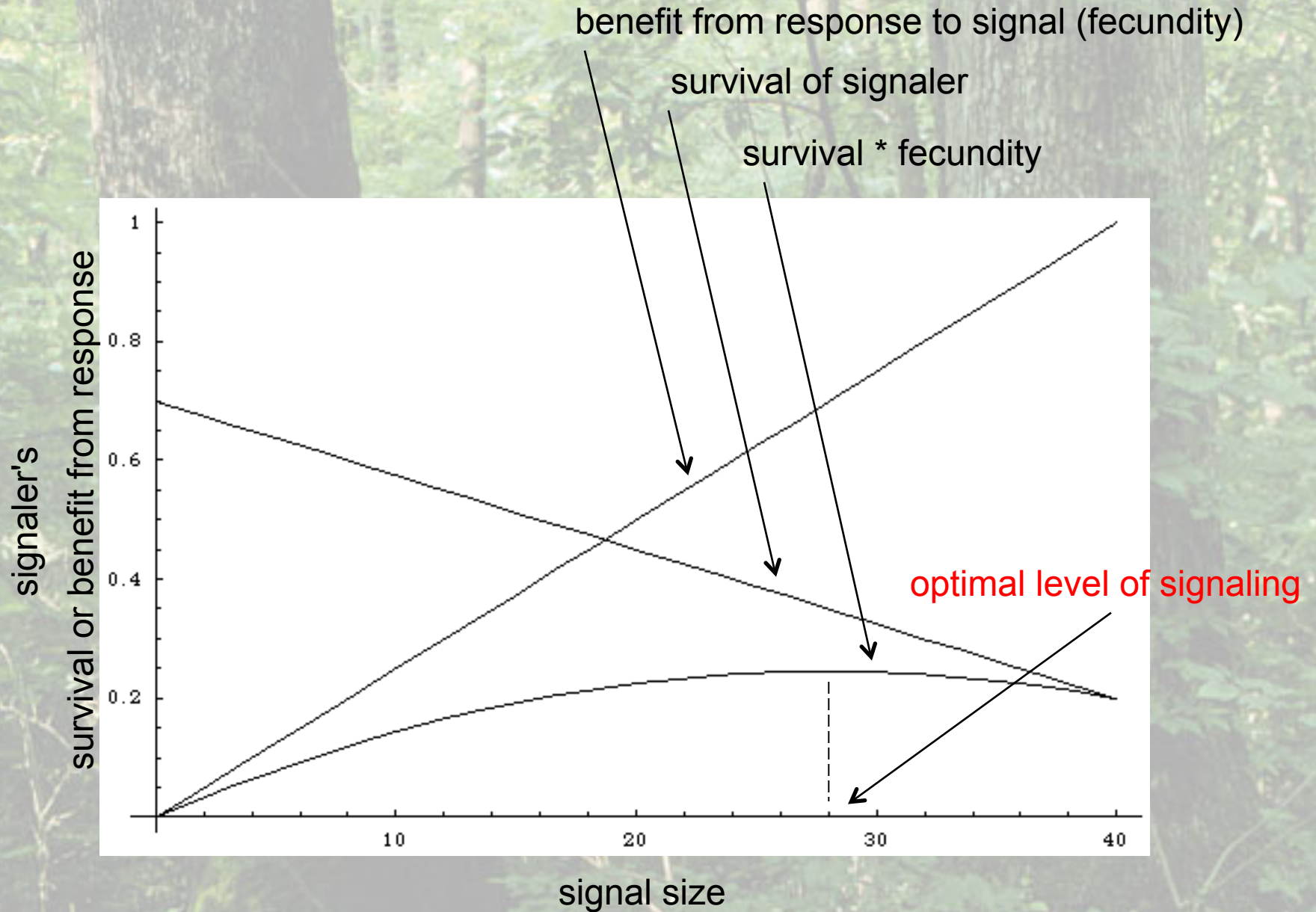
signals are costly and condition-dependent (revealing)

because each individual has

a condition-dependent optimal level of signaling

Grafen (1990a,b) somewhat similar to Zahavi (1975)

prevailing paradigm for evolution of communication

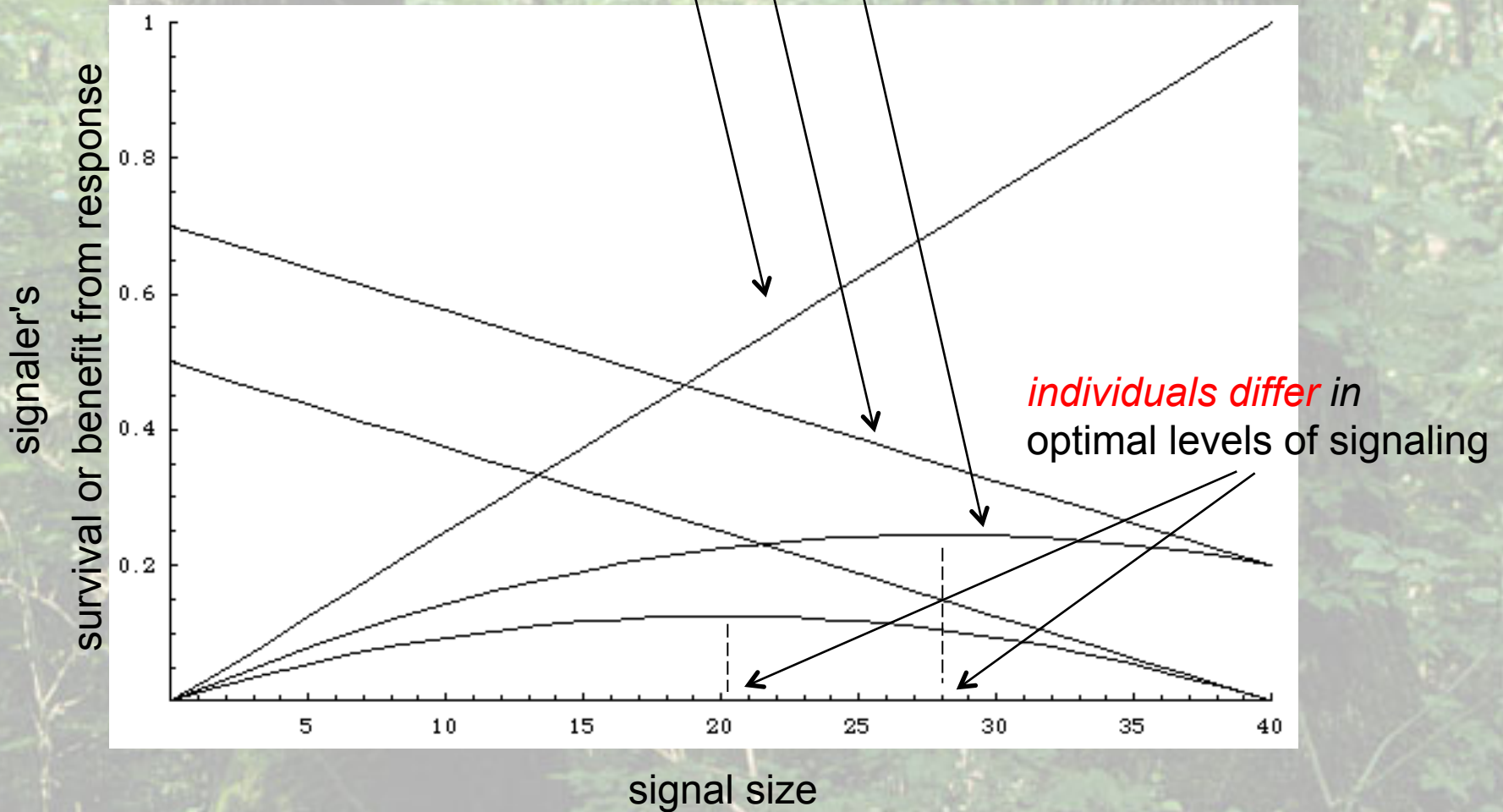


prevailing paradigm for evolution of communication

benefit from response to signal (fecundity)

survival of signaler

survival * fecundity



prevailing paradigm for evolution of communication

receiver is largely out of the picture

after a few initial assumptions



signal-detection approach differs from the prevailing approach

signal-detection paradigm

receivers' optimal performance depends on . . .
noise . . . but also the signal's properties . . .
which depend on the signaler's effort

signal-detection paradigm

receivers' optimal performance depends on . . .
noise . . . but also the signal's properties . . .
which depend on the signaler's effort

signaler's optimal effort depends on . . .
signal's cost . . . *but also its benefit* . . .
which depends on receiver's performance

signal-detection paradigm

receivers evolve in response to behavior of *signalers*

and

signalers evolve in response to behavior of *receivers*

signal-detection paradigm

is there a joint optimum in communication . . .

a signal-detection equilibrium?

from receiver's perspective . . .

higher signal level favors higher optimal thresholds

because $p(\text{FA})$ decreases for any $p(\text{MD})$

but as signal level increases . . .

higher thresholds have diminishing benefits

because $p(\text{CD})$ approaches 1.0

from signaler's perspective . . .

higher signal level requires . . .

greater exaggeration of signals . . .

and consequently *greater effort*

also results in *greater receiver-dependent benefit*

higher optimal thresholds of intended receivers result in . . .

higher probability of responses by receivers

these benefits have diminishing returns

because $p(\text{CD})$ approaches 1.0

marginal benefits . . . a decreasing function of effort

marginal costs . . . constant or increasing function of effort

if signalers adjust exaggeration of signals

(based on current receivers' thresholds)

and receivers adjust thresholds

(based on current exaggeration of signals)

result might be a signaler-receiver equilibrium

exaggeration of signals by signalers reaches an optimum

at which **receiver performance** also reaches an optimum

signal-detection equilibrium: doing the math

signaler's optimal signal level $snlevel^* =$

$$snlevel \mid \max [u_S(s_S(snlevel), th^*(snlevel), br_S, ps)]$$

$snlevel$, signal level in relation to noise
 u_S , signaler's utility
 s_S , signaler's survival
 th , receiver's threshold (th^* , optimal)
 br_S , signaler's benefit from a response
 ps , probability of a signal

signal-detection equilibrium: doing the math

signaler's optimal signal level $snlevel^* =$

$snlevel \mid \max[u_S(s_S(snlevel), th^*(snlevel), br_S, ps)]$

receiver's optimal threshold $th^* =$

$th \mid \max[u_R(p[outcomes](th), payoff[outcomes], snlevel^*, ps)]$

u_R , receiver's utility

signal-detection equilibrium: doing the math

signaler's optimal signal level $snlevel^* =$

$snlevel \mid \max[u_S(s_S(snlevel), th^*(snlevel), br_S, ps)]$



receiver's optimal threshold $th^* =$

$th \mid \max[u_R(p[outcomes](th), payoff[outcomes], snlevel^*, ps)]$

signal-detection equilibrium: doing the math

signaler's optimal signal level $snlevel^* =$

$snlevel \mid \max[u_S(s_S(snlevel), th^*(snlevel), br_S, ps)]$

receiver's optimal threshold $th^* =$

$th \mid \max[u_R(p[outcomes](th), payoff[outcomes], snlevel^*, ps)]$

signal-detection equilibrium: doing the math

in Mathematica . . .

define the receiver's and signaler's utilities

find their maxima across all possible signal levels

by finding the root of $\partial(\text{utility})/\partial(\text{signal level}) = 0$

signal-detection equilibrium: doing the math

some constants and functions . . .

Gaussian PDF's for noise (N) and signal + noise (SN)

mean | N = 0, sd | N = 1.0

mean | SN = signal level, sd | SN = sd | N = 1.0

u_R = receiver's utility . . . defined earlier !

ps_R = p(receiver encounters a signal)

receiver's payoffs

d_R

m_R

f_R

r_R

signal-detection equilibrium: doing the math

normal PDF's for noise alone (N) and signal+noise (SN)

mean | N = 0, sd | N = 1.0

mean | SN = signal level, sd | SN = sd | N = 1.0

u_R = receiver's utility ... defined earlier !

p_{sR} = p(receiver encounters a signal)

receiver's payoffs

d_R

m_R

f_R

r_R

signal-detection equilibrium: doing the math

normal PDF's for noise alone (N) and signal+noise (SN)

mean | N = 0, sd | N = 1.0

mean | SN = signal level, sd | SN = sd | N = 1.0

u_R = receiver's utility ... defined earlier !

ps_R = p(receiver encounters a signal)

receiver's payoffs

dR

mR

fR

rR

signal-detection equilibrium: doing the math

normal PDF's for noise alone (N) and signal+noise (SN)

mean | N = 0, sd | N = 1.0

mean | SN = signal level, sd | SN = sd | N = 1.0

u_R = receiver's utility ... defined earlier !

ps_R = p(receiver encounters a signal)

receiver's payoffs

d_R

m_R

f_R

r_R

signal-detection equilibrium: doing the math

normal PDF's for noise alone (N) and signal+noise (SN)

mean | N = 0, sd | N = 1.0

mean | SN = signal level, sd | SN = sd | N = 1.0

u_R = receiver's utility ... defined earlier !

ps_R = p(receiver encounters a signal)

receiver's payoffs for **mate-choice** task . . .

$d_R = 2.0$

$m_R = 0.9$

$f_R = 0.1$

$r_R = 1.0$

← false alarm is bad news!

see addendum (2) for an alarm-call task

signal-detection equilibrium: doing the math

signaler's signal level \propto

signal exaggeration \propto

signaler's effort \propto

cost \propto

survival

signal-detection equilibrium: doing the math

signaler's signal level \propto

signal exaggeration \propto

signaler's effort \propto

cost \propto

survival

signal-detection equilibrium: doing the math

signaler's signal level \propto

signal exaggeration \propto

signaler's effort \propto

cost \propto

survival

signal-detection equilibrium: doing the math

$$\text{signaler's cost} = sS / \text{maxsS}$$

survival relative to maximal survival (without signaling)

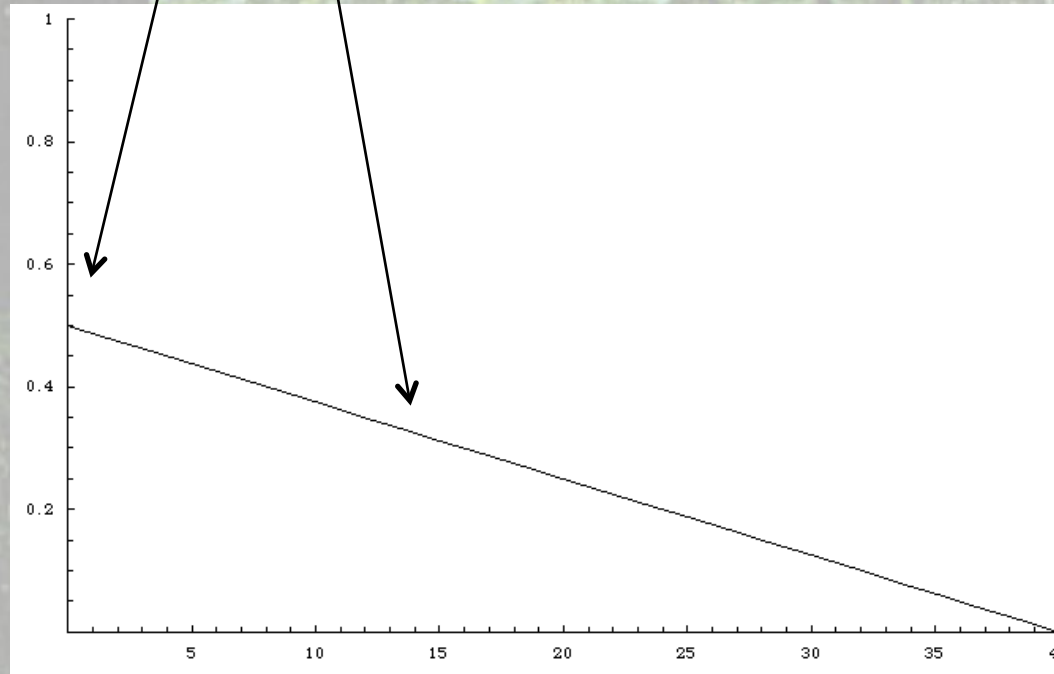
Signal-Detection Equilibrium: Doing the Math

$$\text{signaler's cost} = sS / \text{maxsS}$$

intercept = maximal survival of signaler (maxsS)

slope = marginal cost of exaggeration (mcX)

signaler's
survival
sS



signal level
(signal exaggeration)
(signaling effort)

Signal-Detection Equilibrium: Doing the Math

signaler' s benefit from receiver $brS =$

probability(response by receiver) \times

benefit (fecundity) for signaler from a response

any response outcome counts . . .

CD, correct detection of signal by receiver

FA, response when signaler present . . . despite absence of signal !

signal-detection equilibrium: doing the math

signaler' s benefit from receiver $br_S =$

probability(response by receiver) \times

benefit (fecundity) for signaler from a response

any response outcome counts . . .

CD, correct detection of signal by receiver

FA, response when signaler present . . . despite absence of signal !

signal-detection equilibrium: doing the math

signaler's utility $u_S =$

survival * fecundity =

$(p[\text{signal}] + p[\text{no signal}]$

$p[\text{encounter}] \text{max}_S \text{relativeSurvival} \text{br}_S =$

$p_{sS} p_e \frac{s_S}{\text{max}_S} \text{br}_S + (1 - p_{sS}) p_e \text{max}_S \text{br}_S$

when signal occurs max_S cancels

when signal does not occur there is no cost (relativeSurvival = 1)

relativeSurvival = s_S/max_S



signal-detection equilibrium: doing the math

to calculate **signaler's utility** u_S

for a particular signal level **snlevel** . . .

first calculate *optimal threshold for receiver* th^*

for this **snlevel**

then calculate *utility for signaler* u_S

for this **snlevel** and this th^*

signal-detection equilibrium: doing the math

to calculate

optimal utility for the signaler

across all possible signal levels

use FindRoot($\partial u_S / \partial \text{snlevel}$)

Gracias, Mathematica!

for a set of conditions (constants) . . .

maxsS, mcX, brS (payoffs for signaler)

pdR, pmR, pfR, pjR (payoffs for receiver)

psS, peR (signaling rate, encounter probability)

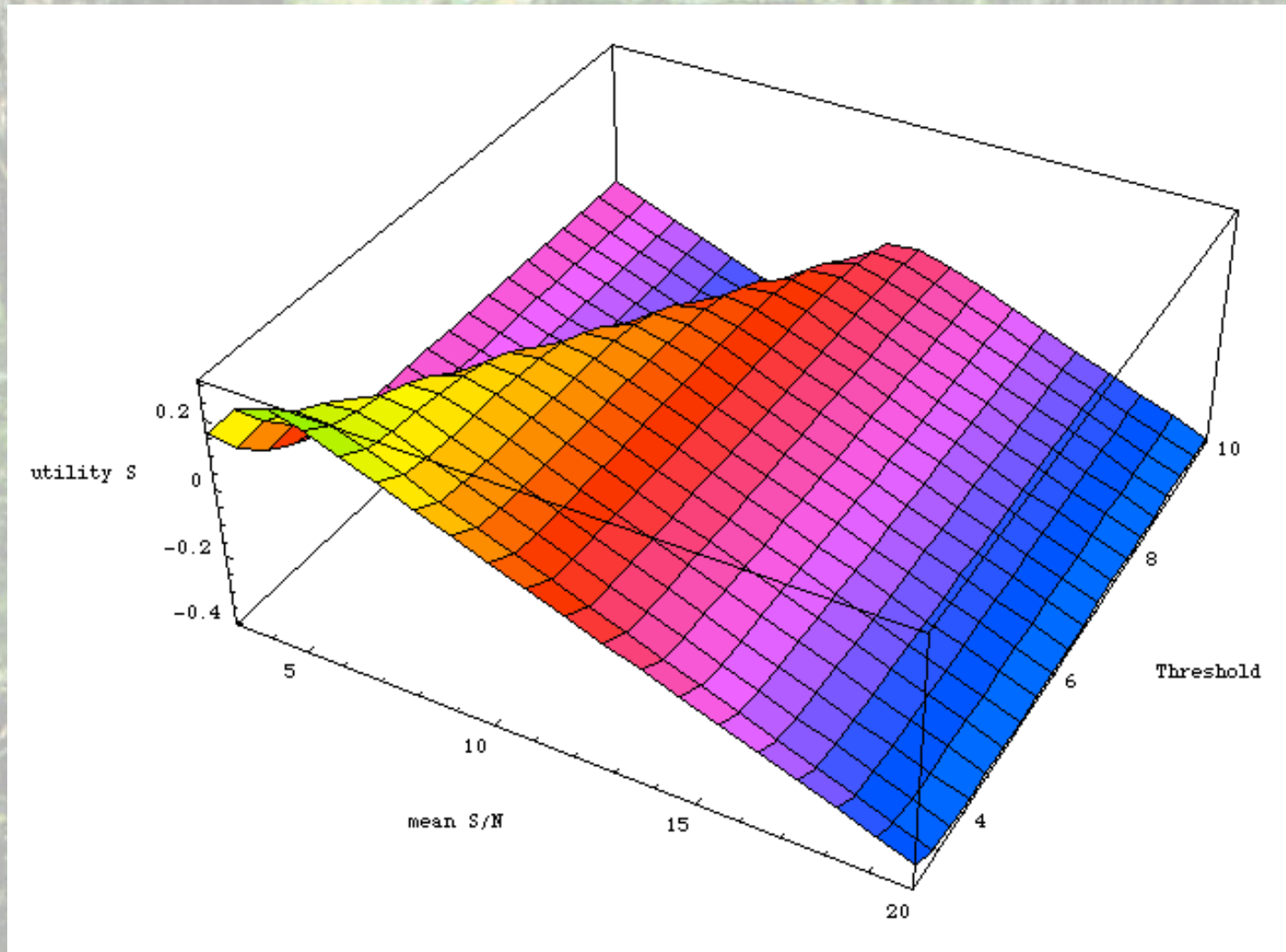
signal-detection equilibrium: doing the math

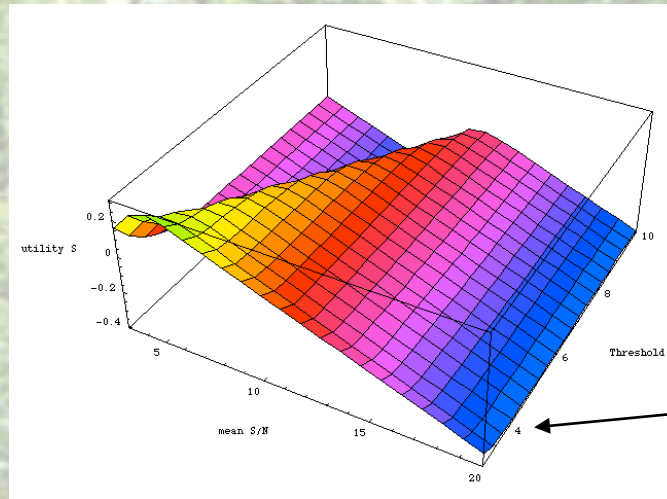
a signaler has an

optimal level of signal exaggeration (effort, cost)

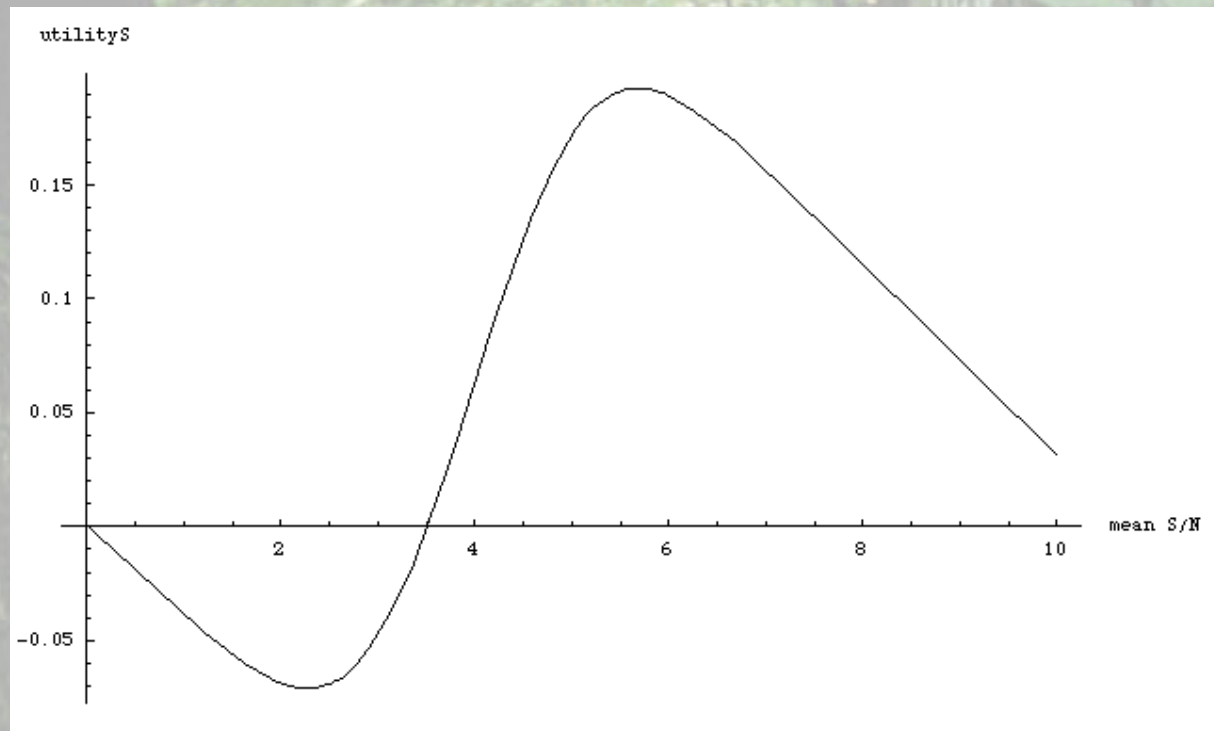
signaler's utility u_S

depends on exaggeration (meanSN) and receiver's threshold



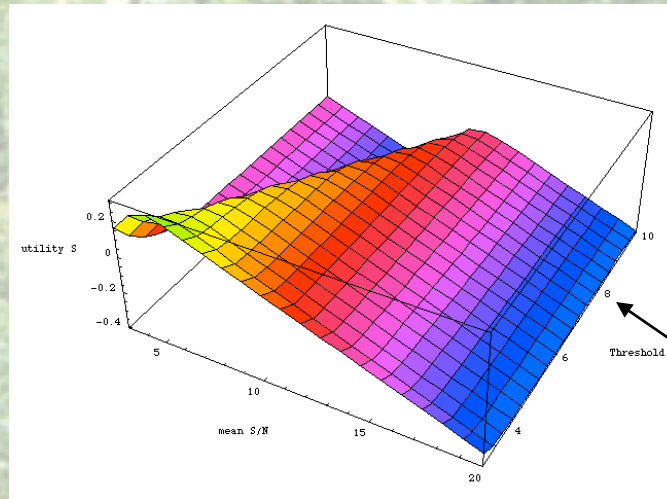


threshold = 4



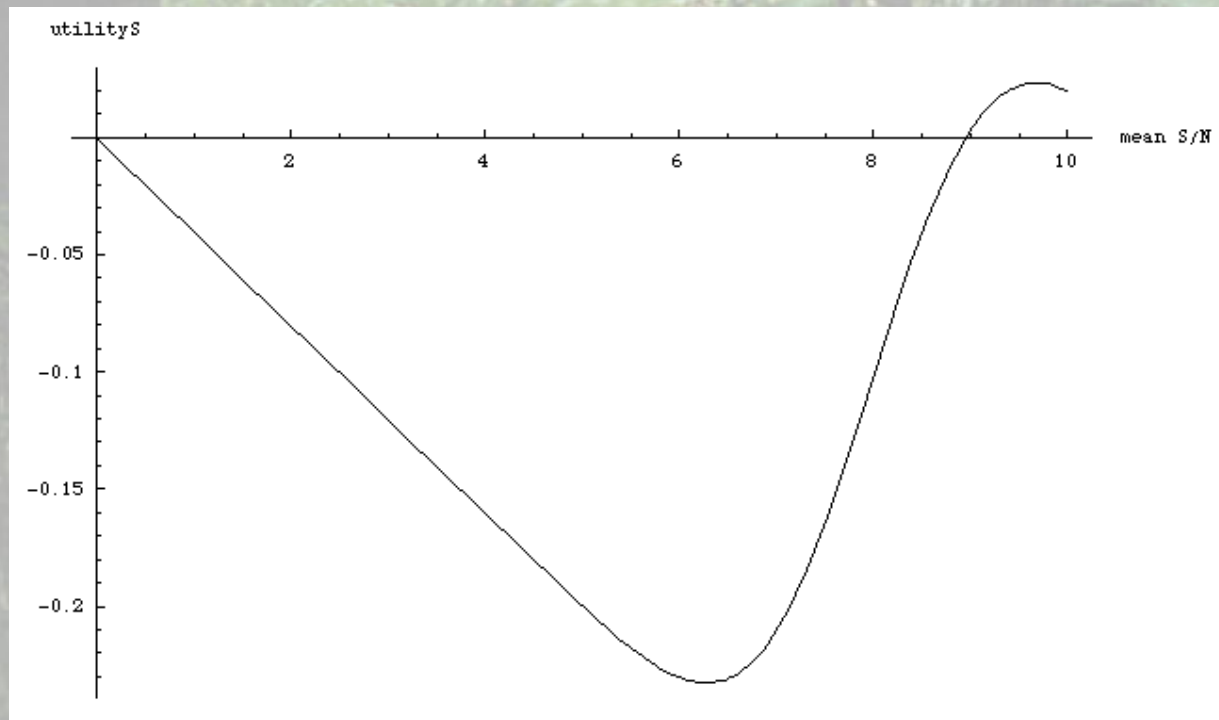
signaler's
utility (uS)

exaggeration (meanSN)



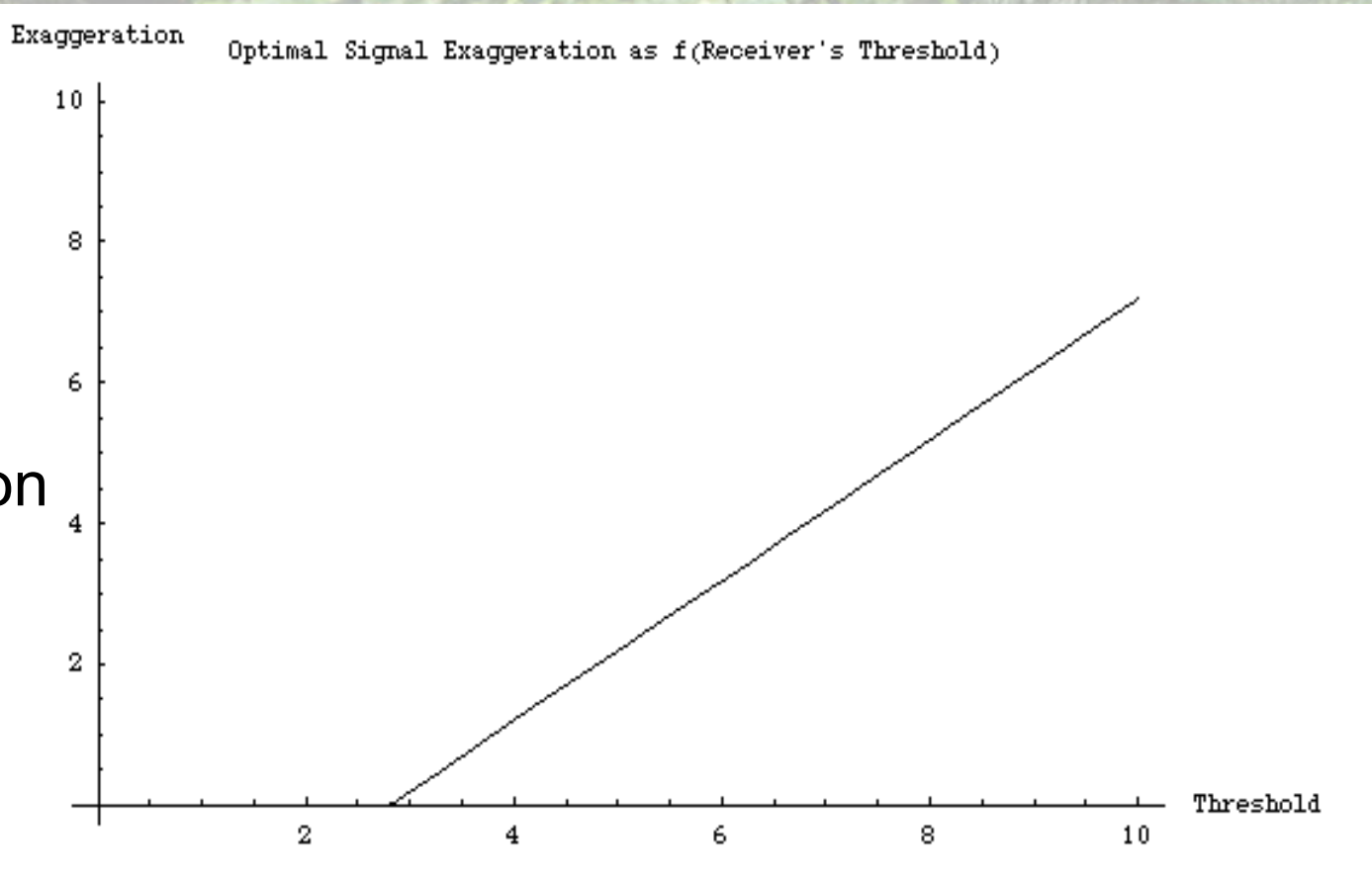
threshold = 8

signaler's
utility (uS)



exaggeration (meanSN)

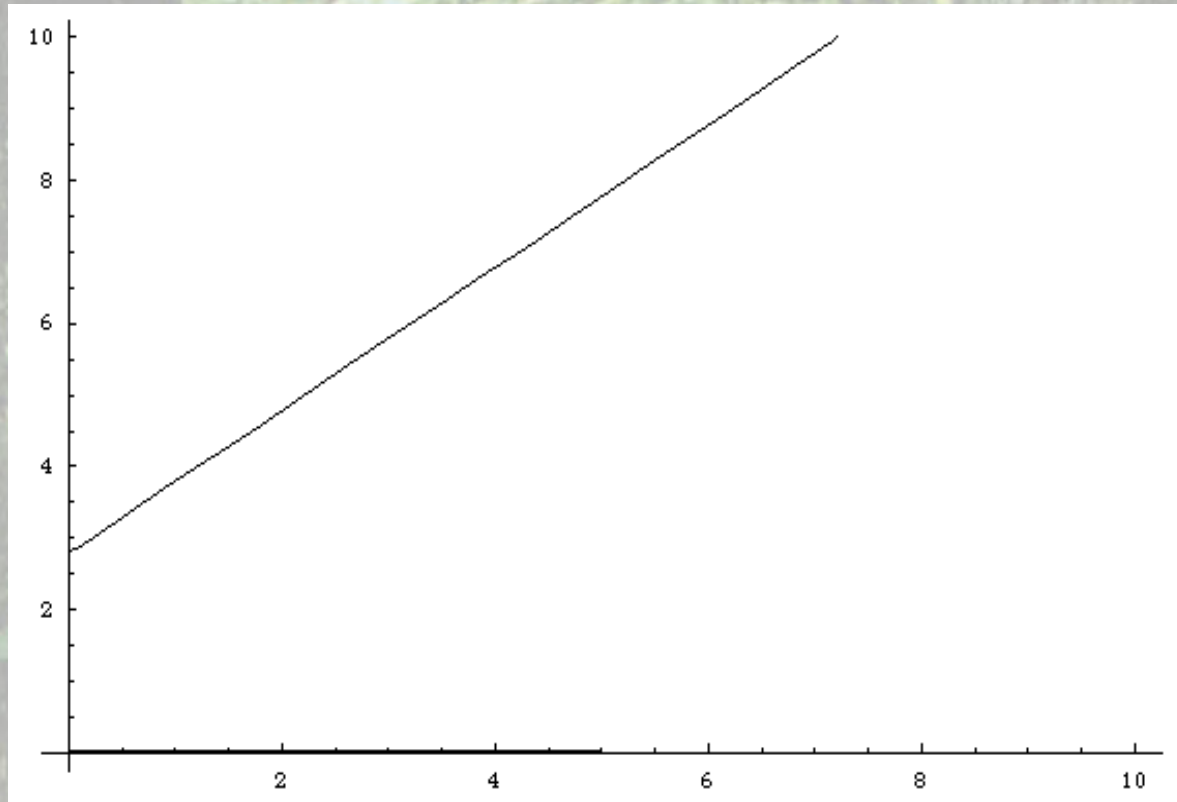
optimal signal exaggeration as a function of receiver's threshold



optimal
exaggeration

threshold

receiver's threshold
as a function of optimal signal exaggeration

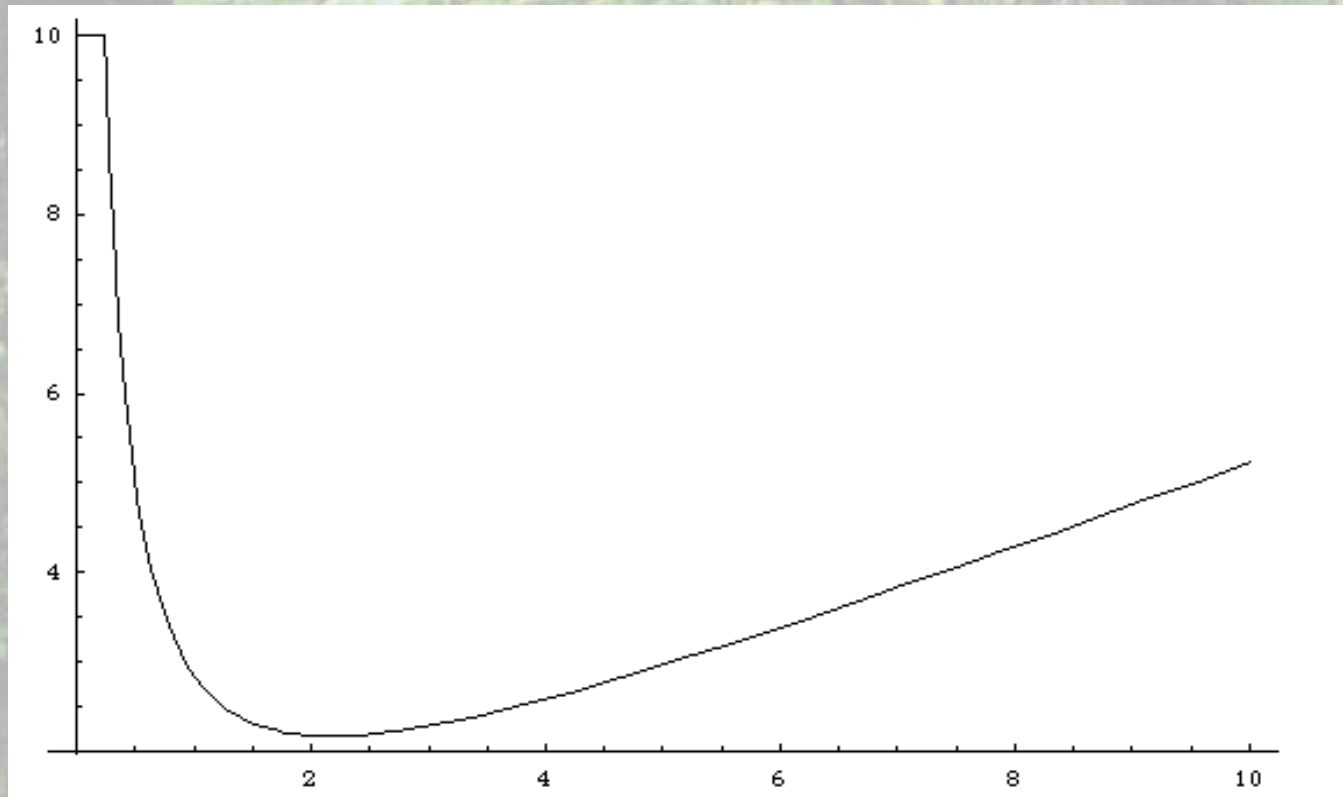


threshold

optimal exaggeration

receiver's **optimal threshold**
as a function of exaggeration

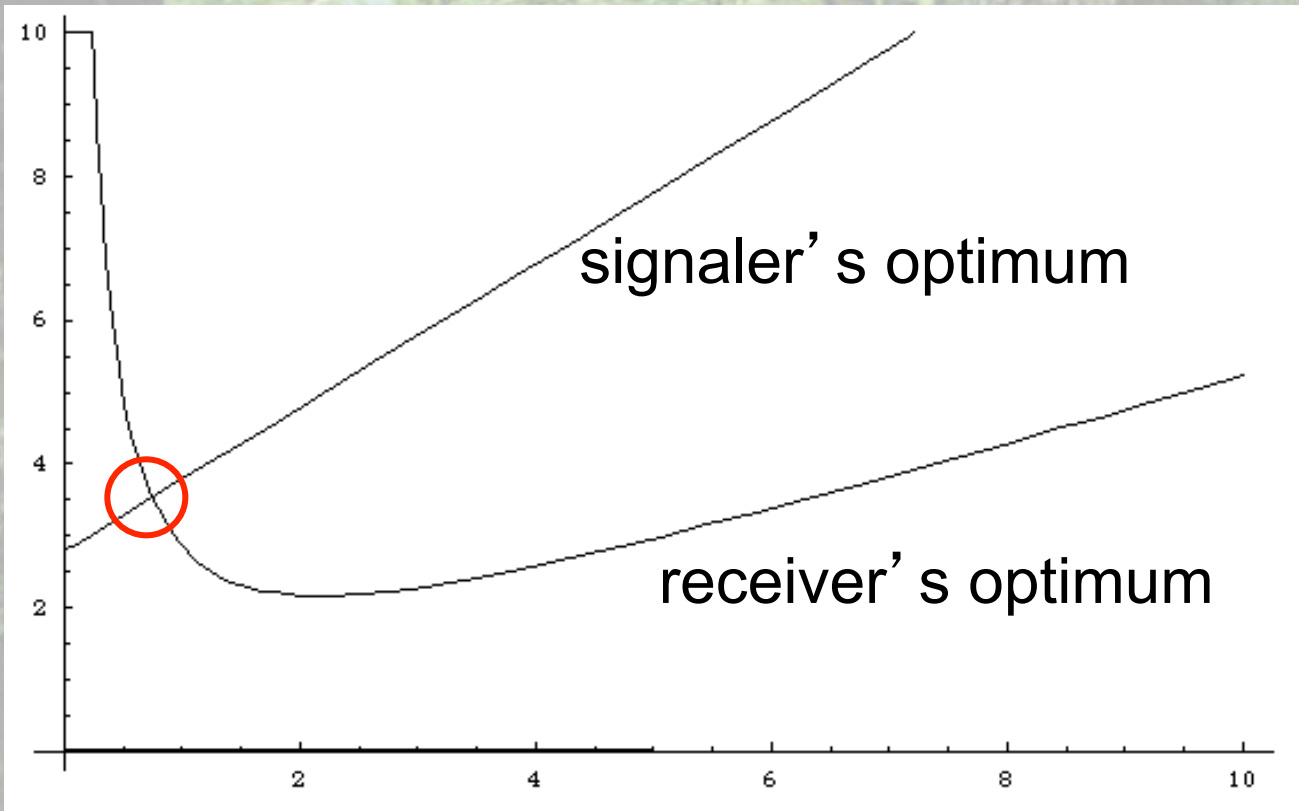
optimal
threshold



exaggeration

signal detection equilibrium

threshold



exaggeration

signal-detection equilibrium: doing the math

both receiver and signaler thus have
optima for performance

signal-detection equilibrium: conclusions

perhaps a general conclusion . . .

any adapting signaler-receiver system

in a particular situation

evolves toward

a joint optimum

for signaler efficiency and receiver performance

signal-detection equilibrium: conclusions

just as in costly condition-dependent signal CCDS theory,

signalers evolve an optimal effort

just as in signal-detection SD theory,

receivers evolve an optimal performance

signal-detection equilibrium: conclusions

signals do not reach maximal efficiency

(further exaggeration would improve
probability of intended response)

responses to not reach maximal performance

(further exaggeration would reduce errors)

signal-detection equilibrium: conclusions

evolution does not result in perfect communication

signalers will not

always produce signals with the intended effect

receivers will not

always avoid errors

signal-detection equilibrium: conclusions

signalers are always subject to . . .

unresponsive and unintended receivers

receivers with different constraints on performance (eavesdroppers, rivals)

can always evolve responses to exploit signalers

signal-detection equilibrium: conclusions

receivers are always subject to deception

they do not always "get what they want"

signalers with different constraints on signaling

can always evolve signals to exploit receivers

deception is an exception to the rule of "continuity in everything"

signal-detection equilibrium: conclusions

Krebs and Dawkins (1985) were correct ...

manipulation is an unavoidable consequence of communication

but *reliability is the predominant feature of communication*

Signal Detection Equilibrium theory avoids some weaknesses of CCDS theory

(1) predictions that reliable signaling requires
costs for signalers and benefits for receivers
are ***not strong predictions***

all signals have some costs

cost-free signals are difficult to imagine

all responses have benefits on average

otherwise responses cannot evolve by selection

alternative hypotheses . . .

are indistinguishable from the null hypothesis*

*communication is non-adaptive . . . evolves randomly . . . rather than by selection

(2) CCDS theory predicts *misleading costs for signalers*

because CCDS theory does not take into account
adaptive adjustments by receivers

Signal Detection Equilibrium theory

predicts optimal costs for signalers

that take into account **adaptive adjustments by receivers**

Signal Detection Equilibrium theory

predicts the amount and the **direction of signal exaggeration**

exaggeration of signals should

increase performance of intended receivers

decrease performance of *unintended* receivers

because noise varies across environments

signals should adapt to the environment

Signal Detection Equilibrium theory

signals should evolve to *minimize costs*

for any increase in performance of intended receivers

signalers should evolve to *maximize efficiency* of signaling

increased costs are only incidental

Signal Detection Equilibrium theory

focuses on **efficiency** of signals

efficiency of signaling =

(benefits from signaling * survival of signaler)

(benefits without signaling * survival without signaling)

focus solely on the costs of signals is misdirected

Signal Detection Equilibrium theory

predicts possibilities for manipulation

by **unresponsive and unintended receivers**

(subject to different constraints on performance
in comparison to intended receivers)

by **deceptive signalers**

(subject to different constraints on signaling
in comparison to preferred signalers)

Signal Detection Equilibrium theory

evolution of communication is more complicated than
"costs of signals" and "benefits to receivers"

Signal Detection Equilibrium theory

previously neglected variables include . . .

probabilities and payoffs of **all four outcomes** for receivers

probabilities of signals (when receiver is attending)

probabilities of responses

by intended receivers

by unintended receivers

payoffs for signaling as a function of effort

from each category of receiver

all of these measures ... in different environments

Signal Detection Equilibrium theory

neglected variables include . . .

probabilities and payoffs of all four outcomes for receivers

probabilities of signals (when receiver is attending)

probabilities of responses

by intended receivers

by unintended receivers

payoffs for signaling as a function of effort

from each category of receiver

all of these measures ... in different environments

Signal Detection Equilibrium theory

neglected variables include . . .

probabilities and payoffs of all four outcomes for receivers

probabilities of signals (when receiver is attending)

probabilities of responses

by intended receivers

by unintended receivers

payoffs for signaling as a function of effort

from each category of receiver

all of these measures ... in different environments

Signal Detection Equilibrium theory

neglected variables include . . .

probabilities and payoffs of all four outcomes for receivers

probabilities of signals (when receiver is attending)

probabilities of responses

by intended receivers

by unintended receivers

payoffs for signaling **as a function of effort**

from each category of receiver

all of these measures ... in different environments

Signal Detection Equilibrium theory

neglected variables include . . .

probabilities and payoffs of all four outcomes for receivers

probabilities of signals (when receiver is attending)

probabilities of responses

by intended receivers

by unintended receivers

payoffs for signaling as a function of effort

from each category of receiver

all of these measures ... **in different environments**

mathematical exploration of the joint optima of
receivers' performance and signalers' effort
has just begun!

stay tuned !



Signal Detection Equilibrium theory

addendum (1)

what is a signal?

the essential feature of signals
determines the essential features of communication

Signal Detection Equilibrium theory

a signal is a pattern of energy (or matter)

that **elicits a response** from a receiver

but **does not provide all of the power** for the response

Signal Detection Equilibrium theory

because a signal does not provide all of the power for a response . . .

a receiver is a mechanism that . . .

associates signals with responses

it requires . . . transducers, gates, amplifiers, effectors

for instance . . . receptors, cns, musculo-skeletal system

Signal Detection Equilibrium theory

because a signal does not provide all of the power for a response . . .

receiver is in control -- at least of the response

but receiver is **also exposed**

because receiver uses low-power signals for decisions

receiver is inevitably subject to constraints
on detecting and discriminating signals in noise

. . . open to possibilities of signals from unexpected signalers

. . . inherently open to the possibility of deception

Signal Detection Equilibrium theory

signaler is also in control -- at least of the signal

but signaler is also exposed

because the signaler relies on receivers' power and decisions

signaler is inevitably subject to constraints

on directing signals to intended receivers

. . . open to possibilities of unresponsive/unintended receivers

. . . inherently open to the possibility of eavesdropping

Signal Detection Equilibrium theory

no need for a **distinction between signal and index**

insufficient power of a signal is enough

no need for a **specialized communicative function** for a signal

predictable responses by a receiver are enough

definition of a signal applies to all communication (all signaling)

electronic, organismal, cellular, molecular

nevertheless . . .

Signal Detection Equilibrium theory

evolving (living) signalers and receivers
have a special property . . .

both signaling and receiving should evolve
to maximize the utility of each

caveat -- we should not expect
all organisms to have reached an adaptive optimum
maladaptive (nonadaptive) behavior can result from
conditions changing faster than adaptation
genetic drift
migration from populations in other environments
genetic or developmental constraints
(valleys in the adaptive landscape)

because SDE theory makes quantitative predications about the
direction and level of exaggeration of signals
and the performance of receivers . . .
the adaptedness of communication becomes an empirical question

Signal Detection Equilibrium theory

the biological/psychological questions are ...

how should signaling and receiving evolve
so signalers and receivers reach optimal performance?

because evolution of optimal performance is evolutionary adaptation ...

what features should adapted communication have
in different environmental conditions?

Signal Detection Equilibrium theory

addendum (2)

optima for receiver's performance and signaler's effort
for alarm calls

receiver's payoffs for alarm calls . . .

$dR = 2.0$

$mR = 0.1$

$fR = 0.9$

$rR = 1.0$

missed detection is bad news!

